

AMENDMENTS TO THE SPECIFICATION

Please amend the paragraph beginning on line 20 of page 8 and ending on line 32 of page 8 as follows:

An embodiment of the present invention shortens the cycle and reduces transition costs for both a software vendor and a customer. The cost reduction is achieved by effective, short-term utilization of computing resources enabled by use of DCEs. The shortening of sales cycle is achieved by the ability to allocate and use remote computing environments. In one embodiment, a system for allocating and accessing the computing environments is described U.S. Non-Provisional Patent Application No. / 09/861,483 (Attorney Docket No. 020706-000300US) filed on May 17, 2001 entitled "Dynamic Computing Environment Using Remotely Allocable Resources". Furthermore, DCEs used during the sales cycle also enable secure access to computing resources that can be shared between the customer and the vendor. Such interactive access increases the odds of success for the vendor and decreases the burden of evaluation for the customer. Additionally, using DCEs in the sales cycle also enables tracking of user behavior and feedback in real-time, which is not possible using prior art methods.